

Case Study

Energy Projects Save XYZ Money

The Rules

1. $R \neq NR + AGS$

James Jones, President XYZ

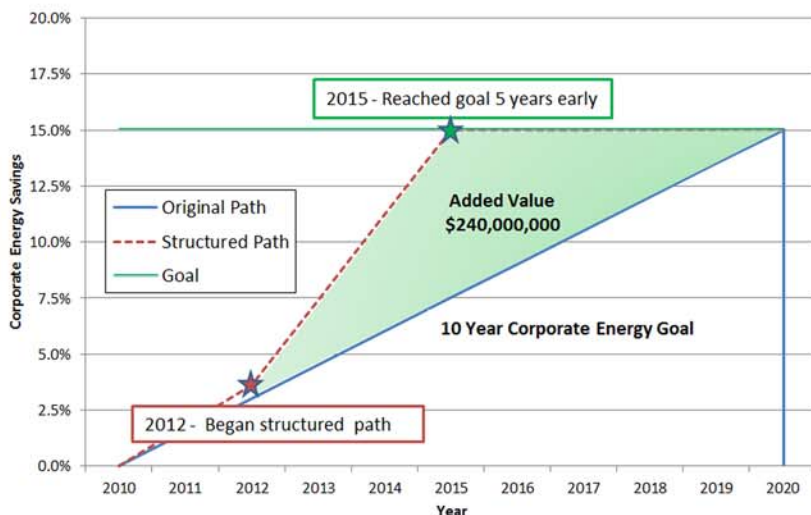
2. Patience is not a virtue.

Fred Eric, VP ret. XYZ

3. Resource accoring to value.

Fred Durst, COO Mission Point Energy, prev. Global Energy Manager XYZ

The Results



The key to success was accelerating energy project approvals and pushing the timeline to get those projects implemented. Acheiving the corporate goal early led to remarkable cost performance. From 2012 to 2015 over 100 projects were completed and an addition 200 projects to the pipeline for 2015-2017.

Summary

Company:

Fortune 100 Company

Original Goal:

15% reduction by 2020

Actual Results:

17.3% reduction by 2015

Additional Value Created:

\$240,000,000

Methodology

Rapid project replication

Utilize system experts

Leverage incentive funds

Passionate skilled coaching

Optimization

Process Control

Heat Recovery

Major Equipment

Data Management

Fuels

For more information on exceeding energy goals please contact:

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